The mission of ION Solutions’ payer program is to help community oncology remain viable by providing programs and technology support that assist in delivering higher quality care, increase practice efficiencies and reduce costs. We strive to strengthen the payer/provider relationship to align priorities and incentives which ultimately produce the highest level of care for cancer patients.

**ION SOLUTIONS’ ONCOLOGY QUALITY MANAGEMENT PROGRAMS.**

**PROGRAM ELEMENTS**

The Oncology Quality Management Programs offered by ION Solutions are made up of numerous capabilities, as follows:

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<tr>
<th>PROGRAM COMPONENT</th>
<th>ONCOLOGY PRACTICE/NETWORK</th>
<th>ION SOLUTIONS</th>
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</table>
| **TREATMENT SELECTION** | > Participate in pathways steering committee and/or oversight committee  
> Use pathways for treatment selection/compliance for applicable cancers  
> Use pathways compliance technology | > Coordinate pathways steering committee  
> Provide pathways compliance technology  
> Create and distribute compliance reports for providers/practices and payers  
> Create automated methods for prior authorization submission for on-pathway regimens |
| **SYMPTOM MANAGEMENT** | > Agree upon standard symptom management protocols | > Coordinate standard symptom management protocols  
> Arrange reduced resource intensity services as available/applicable |
| **ADVANCE CARE PLANNING** | > Conduct Advance Care Planning conversations with patients/families using the provided materials | > Provide and maintain Advance Care Planning materials and program |
| **PORTAL/REPORTS** | > Use provider portal to review and manage compliance | > Design, deliver and manage informational and reporting portals for providers and payers |
| **INNOVATIVE COMPENSATION** | > Determine best, innovative compensation model | > Model compensation options  
> Prepare program analytics in support of innovative compensation |
| **TECHNOLOGY** | > Install and adopt technology tools in the practice for participating patients | > Provide connectivity and integration technology  
> Provide treatment selection and compliance tracking tools  
> Provide payer and provider portal  
> Provide analytics and reporting |
| **ORAL ONCOLYTICS** | > Use myPathPoint technology to ID source of hard-to-find drugs  
> Use Interventions, Actions and Outcomes tool to track side effects  
> Fill scripts if practice has a dispensing pharmacy  
> Track patient adherence and compliance | > Provide tools and coordination of oral products  
> Provide Medication Therapy Management expertise |

*for more detailed information, please visit [www.iononline.com](http://www.iononline.com)*

**ASK YOUR ION SOLUTIONS REPRESENTATIVE ABOUT OUR PAYER SERVICES TODAY.**

By combining a highly collaborative provider and payer approach with flexible technology and actionable analytics, ION Solutions offers the comprehensive services you need. To learn more about these services and how you can participate, please visit [www.iononline.com](http://www.iononline.com) or email the ION Solutions payer strategy team at ionpayersolutions@iononline.com.
ION Solutions is working to create Oncology Quality Management Programs by helping physicians build clinically integrated networks that are positioned for payer collaboration.

The Oncology Quality Management Programs are designed in modules that can be layered upon each other to ultimately achieve Medical Home status in oncology. National evidence-based pathways are the foundational element of the modules and are supplemented with additional program components such as advance care planning, symptom management, innovative financial compensation models and ultimately standardized processes and integration of systems. ION Solutions’ goal in this arena is to offer oncologists the support they need to maintain viability in the community setting and equip them with the evidence needed to better negotiate with their local payers.

ION Solutions offers a number of Oncology Quality Management Programs, dependent on practice needs, ranging from a Pathways-only program to a network of Certified Medical Home Oncology Practices.

The goal of ION Solutions Oncology Quality Management Programs is to assist offices in practicing more effectively and efficiently, while enhancing the patient experience and positively impacting the cost of care. ION Solutions’ role is to support participating practices, coordinate networks within each payer region, provide technology and analytic services, form creative reimbursement strategies and offer consulting services that help practices achieve program goals. The Oncology Quality Management Programs available through ION Solutions are: Pathways, Continuous Quality Improvement (CQI), and Medical Home.

**OVERVIEW**

**PROGRAMS**

ION Solutions is committed to customizing a program that addresses your specific concerns.

**PATHWAYS**

The Pathways program serves as an initial step in coordinating a group of oncologists to share nationally-recognized, evidence-based treatment standards and controlling costs through reduction in treatment variance and line of therapy limitation. A Pathways program is relatively simple and quick to implement in a market with willing payers and providers. While expected saving results are modest at best, it is a necessary and solid foundation for future program expansion.

**CONTINUOUS QUALITY IMPROVEMENT**

The CQI program layers additional capabilities onto the foundation of Pathways. As before, the coordination of care approach occurs through a network of oncologists. The additional services can be selected from a range of options including: symptom management and side effect management protocols, patient portal, advance care planning, payment reform, etc. These programs also typically have deeper technology integration and reporting requirements as well. CQI programs take a bit longer to implement but the expected results are dramatically greater.

**MEDICAL HOME**

The Medical Home program represents a significant leap forward in clinical integration and coordination across the treatment spectrum. Using industry standards as the guide, a network of oncologists moves through multiple certification levels, eventually achieving full medical home certification, with a shared technology core and true transformation of the practices in terms of clinical coordination, efficiency and treatment approach.

While the complete transformation is a multi-year process, many significant gains can be achieved in a short time frame. The investment in the transformation process, however, yields truly impressive results, especially in such measures as a reduction in ER visits per patient and inpatient admits per patient, as well as drug utilization. The focus is on total cost of care and this model impacts multiple aspects of the patient’s care with positive clinical and cost benefits.

ION SOLUTIONS IS COMMITTED TO CUSTOMIZING A PROGRAM THAT ADDRESSES YOUR SPECIFIC CONCERNS.